Jeffrey L. Painter
Chairman
Virginia Department of Alcoholic Beverage Control
Agency Highlights – FY 2016

• **Sales & Profits**
  – Sales of $898 million (up 5.8%)
  – Profits of $164.9 million (up 8.5%)
  – Taxes and profits of $433 million (up 5.9%)

• **Retail Operations**
  – 364 retail stores
  – More than 30 million retail and licensee customers
  – Total Cases shipped to ABC stores: 4,697,305
  – Carry 2,500+ products

• **Licensing**
  – 17,600 retail licensees
  – Issued 24,000 one-day or banquet licenses

• **Employees**
  – 3,828 full-time and part-time employees
    • 1,091 full-time
    • 2,737 part-time
    • 16 contractors
Quickness RVA is now delivering Growlers to Go

BY TAMMIE SMITH Richmond Times-Dispatch  Mar 5, 2017

Richmond Times Dispatch
March 5, 2017

TAMMIE SMITH/TIMES-DISPATCH
Jess Izen is manager at Quickness RVA.
How a Bill Becomes a Law in Virginia

**Senate**
- Bill introduced in the Senate by Senator
  - Bill referred to a committee
    - Committee holds a public meeting
      - Committee action
        - First reading
          - Second reading
            - Bill may be amended
              - Third reading
                - Bill may be debated and passage vote taken
                  - Sent to House for approval

**House of Delegates**
- Bill introduced in the House by Delegate
  - Bill referred to a committee
    - Committee holds a public meeting
      - Committee action
        - First reading
          - Second reading
            - Bill may be amended
              - Third reading
                - Bill may be debated and passage vote taken
                  - Sent to Senate for approval

If each house insists on its own form of a bill, a committee of conference is usually created. A compromise report from the committee is sent to each house for approval.

**Governor**
- Signs the bill into law (If no action is taken within several days, the bill becomes law.)
- Amended and returned (Amendments must be approved by both houses.)
- Vetoed and returned (A veto may be overridden by 2/3 vote in both houses.)
Agency files Notice of Intended Regulatory Action (NOIRA) with Virginia Registrar of Regulations. NOIRA published in Virginia Register of Regulations and posted on Virginia Regulatory Town Hall

Agency utilizes public participation guidelines for soliciting input

Public comment period (minimum of 30 days)

Agency drafts proposed regulation and submits it to Regulatory Town Hall

Department of Planning and Budget prepares economic impact analysis (45 days, or 75 with extension)

Copy of analysis provided to Joint Commission on Administrative Rules

Proposed regulation submitted to Registrar

Code Commission staff review for compliance

Proposed regulation published in Register

Gubernatorial Review

Legislative Review

Oral and written comment period (minimum of 60 days)

May recommend amendments or modifications (maximum of 15 days following oral and written comment period)

Final regulation published in Register

Gubernatorial Review

Legislative Review

Adoption period (minimum of 30 days)

May file objection

Can suspend effective date of regulation until end of next regular legislative session

Regulation becomes effective
“We are not opposed to wineries, weddings or music,” neighbor Bert Page said. We don’t want to be forced to listen to those activities against our wills in violation of the noise ordinance that is there to protect us.”

The Daily Progress
March 8, 2011
B Chord Brewery Faces Renewed ABC Challenge

October 27, 2016
Virginia Beach restaurateurs want relief from "outdated" food sale requirements

By Stacy Parker
The Virginian-Pilot
Jan 16, 2017

Chris Savvides at his Black Angus Grille on Friday, January 6, 2017. He and other Virginia Beach restaurant owners hope the state-mandated food-beverage ratio will be adjusted to create an even playing field with breweries.
Va.’s growing craft distillery industry pushes against regulatory roadblocks

Denver Riggleman and his wife, Christine, stand by one of the stills at their Silverback Distillery in Alton, Va. (Norm Shafer For The Washington Post)
ABC Premier Store - Short Pump
Virginia ABC and Virginia Tourism Team Up to Offer Vacation Sweepstakes

November 21, 2016

News Release Contact:
Valerie Hubbard (804) 204-2327 - Andrew Cothern (804) 545-5570
Email: valerie.hubbard@abc.virginia.gov / acothern@virginia.org

Virginia ABC and Virginia Tourism Team Up to Offer Vacation Sweepstakes

Starting today, four lucky lovers of Virginia's mountains, wine or food—and wonderful escapes that feature these popular draws—may soon be packing their bags for a free trip of a lifetime. The Virginia Department of Alcoholic Beverage Control (ABC) and the Virginia Tourism Corporation are co-sponsoring a Virginia Vacation Sweepstakes, which offers a grand prize winner the chance to choose from one of three Virginia vacation packages for three days and two nights for up to four people. Vacation packages valued at $2,000 each include:
Thank You!