

Last Updated April 13, 2022

	Sales Year 1999 (Payment Year 2000)	Sales Year 2000 (Payment Year 2001)	Sales Year 2001 (Payment Year 2002)	Sales Year 2002 (Payment Year 2003)	Sales Year 2003 (Payment Year 2004)	Sales Year 2004 (Payment Year 2005)	Sales Year 2005 (Payment Year 2006)	Sales Year 2006 (Payment Year 2007)	Sales Year 2007 (Payment Year 2008)*	Sales Year 2008 (Payment Year 2009)*	Sales Year 2009 (Payment Year 2010)*	Sales Year 2010 (Payment Year 2011)*
OPM Market Share (RYO @ 0.0325)	93.64650%	91.07547%	88.98492%	85.40368%	83.87046%	84.18269%	84.21851%	83.69011%	84.76510%	83.03619%	82.78276%	83.47944%
SPM Market Share (RYO @ 0.0325)	2.51741%	5.55086%	6.54912%	7.65892%	7.76860%	7.55151%	9.66712%	10.42973%	9.55698%	10.64241%	10.75129%	9.92349%
NPM Market Share (RYO @ 0.0325)	3.83609%	3.37367%	4.46596%	6.93740%	8.36094%	8.26580%	6.11437%	5.88016%	5.67792%	6.32140%	6.46595%	6.59707%
Market Share Loss (RYO @ 0.0325)	0.74878%	0.95671%	2.04874%	4.52030%	5.94444%	5.84930%	3.82233%	3.46366%	3.30751%	3.90647%	4.05102%	4.18214%
Potential NPM Adjustment %	2.25%	2.87%	6.15%	13.56%	17.83%	17.55%	11.47%	10.39%	9.92%	11.72%	12.15%	12.55%
Potential OPM NPM Adjustment	\$79,637,494.85	\$115,429,675.76	\$311,368,837.81	\$673,513,349.30	\$1,061,158,548.39	\$1,061,288,733.95	\$702,715,076.82	\$646,394,781.27	\$702,104,157.73	\$821,644,318.18	\$789,623,684.94	\$807,548,500.55
Potential SPM NPM Adjustment	\$1,043,350.42	\$2,826,855.54	\$12,318,434.07	\$43,257,712.27	\$86,407,516.48	\$76,107,191.03	\$50,630,561.09	\$53,949,636.76	\$47,254,504.55	\$66,765,406.83	\$69,451,783.32	\$64,943,879.75
Total	\$80,680,845.27	\$118,256,531.30	\$323,687,271.88	\$716,771,061.57	\$1,147,566,064.87	\$1,137,395,924.98	\$753,345,637.91	\$700,344,418.03	\$749,358,662.28	\$888,409,725.01	\$859,075,468.26	\$872,492,380.30
OPM Market Share (RYO @ 0.09)	93.93450%	91.46848%	89.40326%	85.92291%	84.48331%	84.83221%	85.15995%	84.62826%	85.84291%	84.32658%	83.58595%	83.88010%
SPM Market Share (RYO @ 0.09)	4.47697%	5.48033%	6.73883%	8.46912%	9.64281%	8.95339%	9.01047%	9.82293%	8.779340%	9.726590%	10.134370%	9.58500%
NPM Market Share (RYO @ 0.09)	1.58853%	3.05119%	3.85791%	5.60797%	5.87388%	6.21440%	5.82958%	5.54881%	5.377750%	5.946830%	6.279680%	6.53490%

* Includes MSA Annual Payment and Strategic Contribution Fund Payment

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	Sales Year 2011 (Payment Year 2012)*	Sales Year 2012 (Payment Year 2013)*	Sales Year 2013 (Payment Year 2014)*	Sales Year 2014 (Payment Year 2015)*	Sales Year 2015 (Payment Year 2016)*	Sales Year 2016 (Payment Year 2017)*	Sales Year 2017 (Payment Year 2018)	Sales Year 2018 (Payment Year 2019)	Sales Year 2019 (Payment Year 2020)	Sales Year 2020 (Payment Year 2021)	Sales Year 2021 (Payment Year 2022)
OPM Market Share (RYO @ 0.0325)	84.47002%	84.40298%	84.72300%	84.57084%	84.34962%	84.44857%	84.01526%	83.03257%	81.33515%	79.98059%	79.02007%
SPM Market Share (RYO @ 0.0325)	9.61018%	9.37374%	8.84150%	8.87418%	8.78838%	8.94028%	9.32306%	9.79667%	10.42624%	10.78067%	11.12736%
NPM Market Share (RYO @ 0.0325)	5.91980%	6.22328%	6.43550%	6.55498%	6.86200%	6.61115%	6.66168%	7.17076%	8.23861%	9.23874%	9.85257%
Market Share Loss (RYO @ 0.0325)	3.50487%	3.80835%	4.02057%	4.14005%	4.44707%	4.19623%	4.24676%	4.75584%	5.82369%	6.82382%	7.43765%
Potential NPM Adjustment %	10.51%	11.43%	12.06%	12.42%	13.34%	12.59%	12.74%	14.27%	17.47%	20.47%	22.31%
Potential OPM NPM Adjustment	\$676,332,335.72	\$742,467,119.94	\$773,678,681.04	\$792,760,291.84	\$875,838,247.03	\$835,592,635.20	\$827,264,699.41	\$897,335,364.03	\$1,076,258,672.71	\$1,342,480,590.19	\$1,493,772,698.37
Potential SPM NPM Adjustment	\$51,378,341.31	\$54,688,463.90	\$49,966,216.51	\$53,941,424.84	\$59,215,693.07	\$57,794,523.70	\$62,117,559.11	\$74,292,708.78	\$98,318,597.41	\$127,391,608.17	\$148,295,737.16
Total	\$727,710,677.03	\$797,155,583.84	\$823,644,897.55	\$846,701,716.68	\$935,053,940.10	\$893,387,158.90	\$889,382,258.52	\$971,628,072.81	\$1,174,577,270.12	\$1,469,872,198.36	\$1,642,068,435.53
OPM Market Share (RYO @ 0.09)	84.80108%	84.68506%	85.13294%	84.79503%	84.61130%	84.67013%	84.20714%	83.19806%	81.49423%	80.12830%	79.16363%
SPM Market Share (RYO @ 0.09)	9.30726%	9.09694%	8.42261%	8.64064%	8.58184%	8.72683%	9.12849%	9.62178%	10.25811%	10.62224%	10.97273%
NPM Market Share (RYO @ 0.09)	5.89166%	6.21800%	6.44445%	6.56433%	6.80686%	6.60304%	6.66437%	7.18016%	8.24766%	9.24946%	9.86364%

* Includes MSA Annual Payment and
Strategic Contribution Fund Payment