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6	STATE OF WASHINGTON		
7	KING COUNTY SUPERIOR COURT		
8	8 IN RE: FRANCHISE NO POACHING NO. 19-2-248 PROVISIONS	13-1	
9		PET CO., INC.	
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12	The State of Washington, by and through its attorneys, Robert W. Ferguson, Attorney		
13	General, and Justin Wade, Assistant Attorney General, files this Assurance of Discontinuance		
14	(AOD) under RCW 19.86.100.		
15	I. PARTIES		
16	1.1. In August 2019, the Attorney General initiated an investigation into Abbey		
17	Carpet Co., Inc. (Abbey) relating to certain provisions in its franchise agreement.		
18	1.2. Abbey is a Florida corporation with its principal office or place of business in		
19	Bonita Springs, Florida. Abbey is in the business of granting franchisees for the right to use the		
20	Abbey marketing and merchandising system for selling floor covering and window treatment		
21	products to consumers.		
22	1.3. For the purposes of this AOD, Abbey includes its dir	rectors, officers, managers,	
23	agents acting within the scope of their agency, and employees as	well as its successors and	
24	assigns, and controlled subsidiaries. Abbey does not include independent franchise operators.		
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1	II		

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- 2.1. Abbey has fourteen (14) stores in Washington. Fourteen (14) of these stores are owned and operated by franchisees and none are owned and operated by Abbey.
- 2.2. Abbey has included language in its franchise agreements that restricted a franchisee's ability to solicit or hire workers from Abbey or another franchisee (no-recruiting provision). Specifically, the standard Abbey franchise agreement stated that a franchisee agrees that during the original term and any renewal term of the franchise agreement, a franchisee will not, within their territory or anywhere outside their territory, either directly or indirectly, individually or as a shareholder, director, officer, partner, lender, consultant, representative, agent or employee of any firm, partnership, corporation or business entity "recruit, hire, assist others in recruiting or hiring, discuss employment with, or refer to others concerning employment, any person who is, or within the preceding twelve (12) months was, an employee of ours, one of our subsidiaries or one of our affiliates or any of our members or attempt to induce any such employee to terminate his/her employment." The no-recruiting provision restricted franchisees from hiring both employees from a competing franchisee and from Abbey.
- 2.3. The Attorney General asserts that the foregoing conduct constitutes a contract, combination, or conspiracy in restraint of trade in violation of the Consumer Protection Act, RCW 19.86.030.
- 2.4. Abbey expressly denies the no-recruiting provision constitutes a contract, combination, or conspiracy in restraint of trade in violation of the Consumer Protection Act, RCW 19.86.030, or any other law, and expressly denies it has engaged in conduct that constitutes a contract, combination, or conspiracy in restraint of trade. Abbey believes that the no-recruiting provisions were adopted to encourage franchisees to make the investments necessary to develop well-trained, high quality, and stable workforces in their locations, which in turn strengthened Abbey's brand and individual Abbey locations' ability to compete against other branded companies, among other reasons. Nonetheless, Abbey enters into this AOD to avoid protracted

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and expensive litigation. Pursuant to RCW 19.86.100, neither this AOD nor its terms shall be construed as an admission of law, fact, liability, misconduct, or wrongdoing on the part of Abbey.

III. ASSURANCE OF DISCONTINUANCE

- 3.1. Subject to paragraph 2.4 above, Abbey agrees:
- 3.1.1 It will no longer include no-recruiting provisions in any of its future franchise agreements;
- 3.1.2 It will no longer enforce no-recruiting provisions in any of its existing franchise agreements, and will not seek to intervene or defend in any way the legality of any no-recruiting provision, provided such action is brought in accordance with, and consistent with, the provisions of this AOD;
- 3.1.3 Within 60 days after the entry of this AOD, it will make all of its franchisees aware of this agreement with the State of Washington, and provide them a copy of the AOD upon request;
- 3.1.4 It will notify the Attorney General's Office if it learns of any effort by a franchisee in Washington to enforce any existing no-recruiting provision.
- 3.2. Within 120 days of entry of this AOD, Abbey will endeavor to amend all existing franchise agreements with franchisees in the State of Washington to remove any no-recruiting provisions in those franchisees' existing franchise agreements. In furtherance thereof, Abbey will provide its written request to amend the franchise agreement, and its proposed form of amendment for the franchisee's signature, to all existing franchisees in the State of Washington. Abbey will respond promptly to any inquiries from such franchisees regarding Abbey's request to amend the terms of the franchise agreement and will encourage its current franchisees in the State of Washington to sign the proposed amendment. Abbey is under no obligation to offer any franchisee any monetary or non-monetary consideration to induce them to accept the proposed amendment of the franchise, and it shall be under no obligation to take any coercive action against a franchisee that may refuse or decline to agree to any amendment of its franchise

agreement. If any franchise owner is unwilling to consent to the change to its franchise agreement, prior to the 120-day deadline, Abbey shall provide the name and address of the resisting franchisee and the name and address of the franchisee's registered agent to the Office of the Attorney General. Once Abbey complies with this paragraph, it shall have no further obligation to seek to amend any existing franchise agreement with franchisees in Washington to remove any no-recruiting provisions.

- 3.3. As they come up for either renewal or renegotiation during the ordinary course of business, Abbey will amend all of its existing franchise agreements on a nationwide basis to remove any no-recruiting provision.
- 3.4. Within 30 days of the conclusion of the time periods referenced in this section III, Abbey will submit a declaration to the Attorney General's Office signed under penalty of perjury stating that Sections 3.1 and 3.2 of this AOD have been satisfied.

IV. ADDITIONAL PROVISIONS

- 4.1. This AOD is binding on, and applies to Abbey, including each of its respective directors, officers, managers, agents acting within the scope of their agency, and employees, as well as their respective successors and assigns, controlled subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, or other entities through which Abbey may now or hereafter act with respect to the conduct alleged in this AOD.
- 4.2. This is a voluntary agreement and it shall not be construed as an admission of law, fact, liability, misconduct, or wrongdoing on the part of Abbey. By entering into this AOD, Abbey neither agrees nor concedes that the claims, allegations and/or causes of action which have or could have been asserted by the Attorney General have merit and Abbey and its current and former franchisees expressly deny any such claims, allegations, and/or causes of action. However, proof of failure to comply with this AOD shall be *prima facie* evidence of a violation of RCW 19.86.030, thereby placing upon the violator the burden of defending against imposition

1	Presented by:	
2	ROBERT W. FERGUSON	
3	Attorney General	•
4	JUSTIN WADE, WSBA #41168	· ·
5	Assistant Attorney General	,
6	Antitrust Division Office of the Attorney General	
7	800 Fifth Avenue, Suite 2000	
8	Seattle, WA 98104 (206) 464-7030	
9	Justin.Wade@atg.wa.gov	
10	Attorneys for State of Washington	
11		
12	Agreed to and approved for entry by: Abbey Carpet Co., Inc.	
13	Abovey Carpet Co., mc.	
14	ari as	
15	SHANNON ARMSTRONG, WSBA #45947	
16	Holland & Knight LLP 2300 U.S. Bancorp Tower	Abbey Carpet Co., Inc. TED DLUGOKIENSKI
17	111 S.W. Fifth Avenue	Chief Financial Officer, Executive Vice President of Operations and Secretary
18	Portland, OR 97204 (503) 517-2924	,
19	shannon.armstrong@hklaw.com Attorneys for Abbey Carpet Co., Inc.	
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